



Anadolu Etap, as Turkey's first large-scale fruit and fruit juice company contributes to the health of future generations, provides economic development and a new investment opportunity for the country and advanced technologies for Turkish agriculture.

Anadolu Etap has created Turkey's first fruit brand, DOAL, by growing the most natural fresh fruit possible.

Discover Anadolu Etap's journey and learn how we have grown to become Turkey's largest fruit grower and fruit juice processor.





# **30,000** HA of area 5,000,000 fruit trees

**3** fruit juice plants



1 packing house



300,000 tonnes fruit processed



CANAKKALE / KUMKALE FARN

#### **TURKEY'S LARGEST FRUIT GROWER AND FRUIT JUICE** PROCESSOR



#### ÇANAKKALE / KUMKALE FARM

Peach, nectarine and apricot on 600 HA.

#### BALIKESİR / TAHİROVA FARM

Peach, nectarine, apple, pear, plum and cherry on 1,000 HA.

#### DENÍZLÍ PLANT

Fruit processing capacity for 100,000 ton/annually logistical advantage for export.



Turkey's largest organic sour cherry farm on 160 HA, apple farm on 200 HA. Contracted apple farm on 500 HA.



Apple and pear.

Fruit processing capacity



#### 4) DENİZLİ FARM

Sour cherry and cherry on 160 HA.

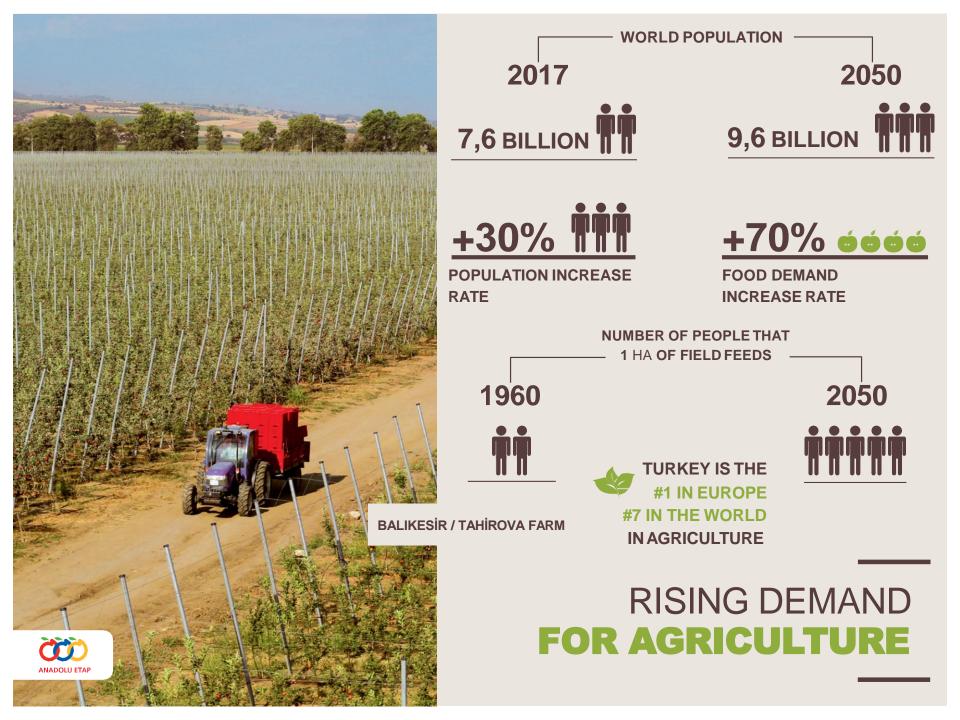
#### FARMS AND PLANTS



## THE WORLD IS CHANGING

# AGRICULTURE





#### A STRONG AGRICULTURAL SECTOR

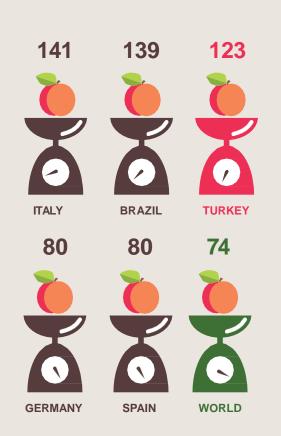






## FRESH FRUIT AND Fruit Juice Markets are growing





consumption in the world, 2017 (KG)

Annual per capita fruit

Annual per capita fruit juice consumption in Turkey (L)



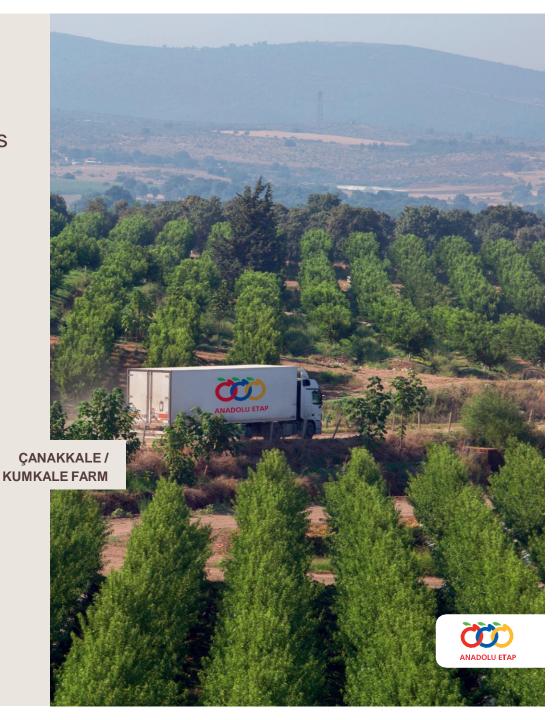


Anadolu Etap established in 2010 to meet the market demand for high quality fresh fruit and fruit juice.

# A NEW PLAYER IN THE **AGRICULTURAL** SECTOR

Anadolu Etap targets to become one of the leading fruit companies of Europe and to grow healthy fruits for healthy generations.

## HEALTHY FRUITS FOR HEALTHY GENERATIONS





Setting out to be Turkey's largest fruit and fruit juice producer, Anadolu Etap works to maintain the balance between people and nature, to preserve natural resources, to meet the needs of future generations and to actively support regional development.

#### SUPPORTING SOCIAL, ECONOMIC AND ENVIRONMENTAL SUSTAINABILITY



2.000 people employed on the farms, of which 70% are women.



75% of 750 farmers participating in AgroAcademy trainings are women.



50% of students who are granted scholarships under AgroScholarship are girls.



25% of white collar employees are women.

**BALIKESİR / TAHİROVA FARM** 

# INCREASING EMPLOYMENT **AND WOMEN'S** PARTICIPATION



In August 2014, Anadolu Etap was the first agricultural company in Turkey to publish and commit itself to Sustainable Agriculture Principles.

Anadolu Etap considers social, economic and environmental sustainability as its most important values and supports local economic development in all the areas it operates in.

> Turkey's first agriculture company with 'Sustainability Report' in accordance with GRI Standards.

SUSTAINABLE AGRICULTURE SUSTAINABLE FUTURE

ÇANAKKALE / KUMKALE FARM



# FROM A SAPLING TO **TURKEY'S LARGEST ORCHARD**



#### OCTOBER 2009

JOINT VENTURE

APRIL 2011

APRIL 23RD

JANUARY 2010

INVESTMENTS

STARTED

FIRST SAPLING PLANTED ON

100 THOUSAND TONS OF FRUITS TURKEY'S LARGEST PROCESSED

MAY 2012

MARCH 2013 MAY 2013

BALIKESIR,

FIRST PEACH HARVEST FRUIT FARM, ESTABLISHED

JULY 2013	2014	DECEMBER 2014	2015	2016	2017
THE HIGHEST FRUIT CONCENTRATE PRODUCTION ACHIEVED AFTER THE ACQUISITION OF PENKON	CONCENTRATES AND PUREES SOLD TO JAPANESE, LATIN AMERICAN, EUROPEAN AND US MARKETS	TURKEY'S LARGEST ORGANIC APPLE FARM ESTABLISHED IN KONYA	TURKEY'S FIRST FRUIT BRAND DOAL LAUNCHED. 162 K TONS OF FRUIT PROCESSED. TURKEY'S LARGEST	NEW PLANTS ESTABLISHED IN BALIKESIR AND ISPARTA	THE FIRST AGRICULTURAL COMPANY WHICH PUBLISHED THE SUSTAINABILITY REPORT.

HARVEST COMPLETED







#### 350 million USD

The largest investment in the sector

Competitive advantage - obtaining 70% of its revenue from exports to markets ranging from Japan to the USA.

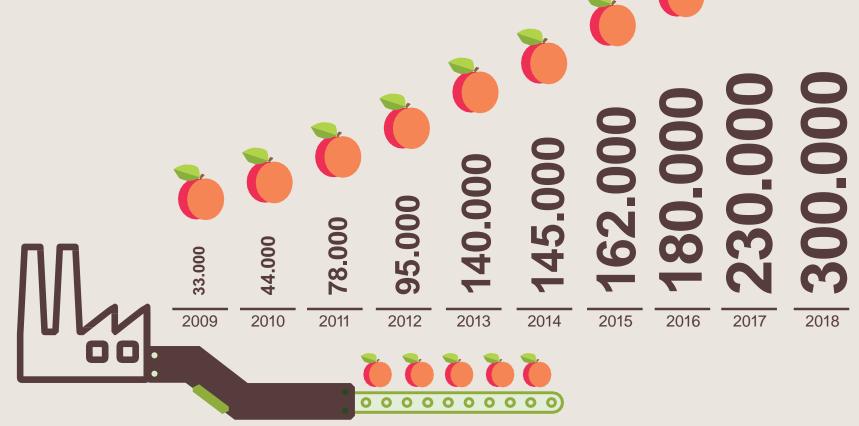
**ISPARTA PLANT** 

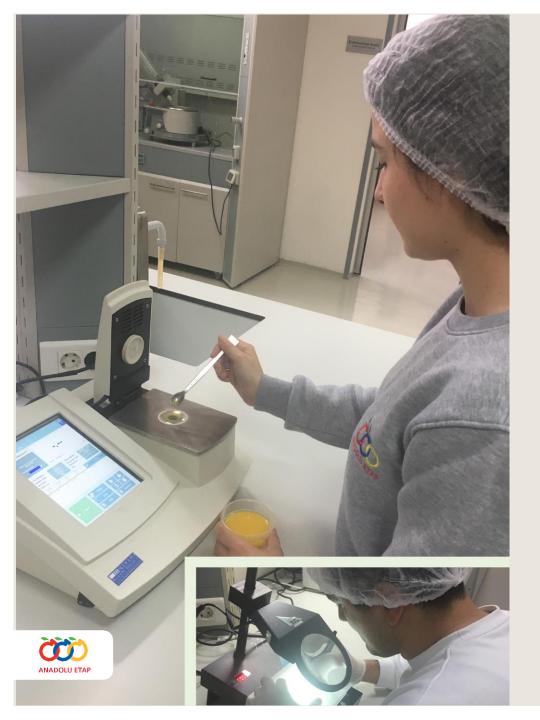
# TURKEY'S LARGEST INVESTMENT IN THE SECTOR

Fruits processed at Anadolu Etap plants exceeded 300,000 tons.

A LEADER IN Fruit processing and export

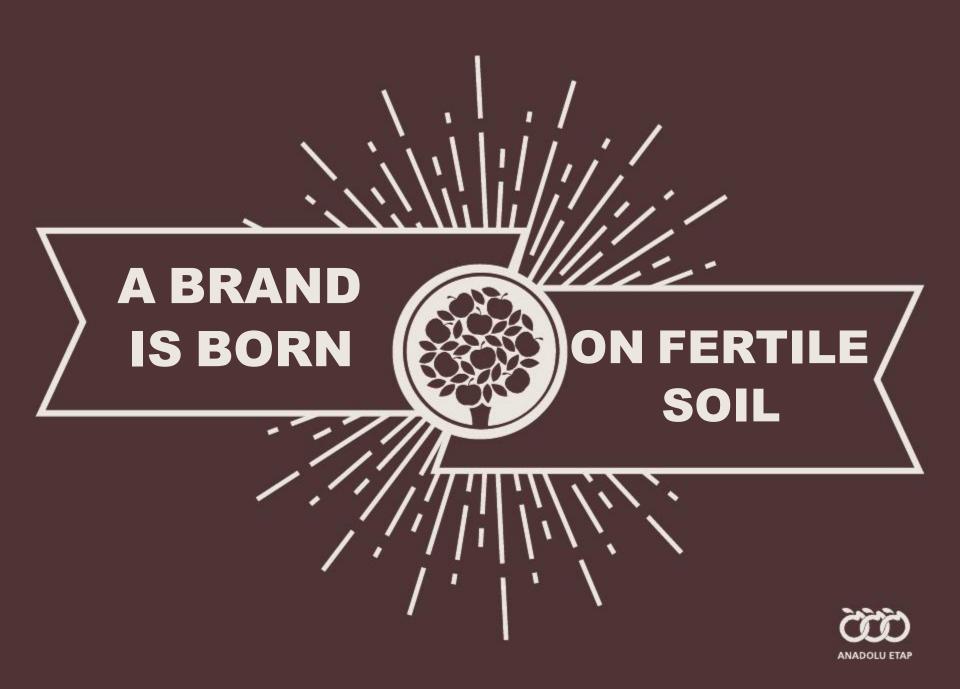






With a pioneering vision in the development of agriculture and agriculture-based industries, Anadolu Etap Etap aims to develop new projects and export its industry know-how to the world with the new R&D centers in Mersin Fruit Juice Factory and Balıkesir Tahirova Farm.

## INNOVATION AND EXPERTISE R&D CENTERS

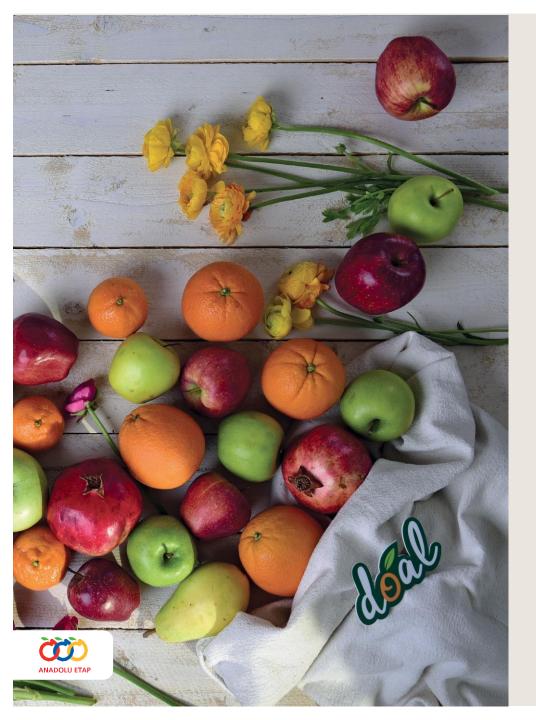


From Turkey's largest orchard, Turkey's first fruit brand, "Doal", fruit at its most natural.

Certified fruits are Responsibly Grown for those who care for healthy nutrition for themselves and their children and want to eat with confidence.

## TURKEY'S FIRST FRUIT BRAND





Doal fruits are sensitive to human beings, to nature and to land with international GlobalG.A.P. and local Good Agricultural Practices certificates.

Doal fruits go through 600 different analyses and the whole growing process is managed by an integrated ERP IT system.





100 different types of 9 fruits are grown. These are peaches, nectarines, apples, pears, pomegranates, cherries, sour cherries, apricots and plums.

Hundreds of fruit varieties are grown in our research farms.

Experienced Turkish and foreign engineers combine the best practices in the world together with modern growing techniques.

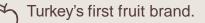
# MORE THAN 100 FRUIT VARIENTS





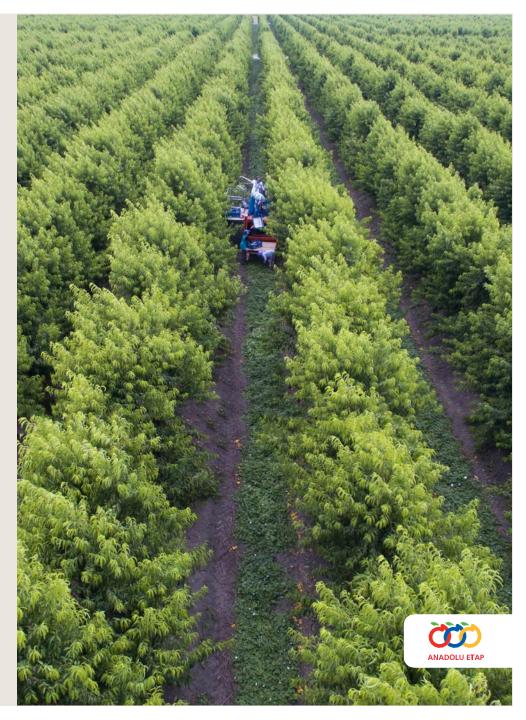
Anadolu Etap is leading many innovations in economic, technical, social and environmental areas.

Turkey's first large-scale fruit growing project.



- Turkey's first company committed to executing their operations within the framework of the Sustainable Agriculture Principles.
- The first laboratory approved by ISO/IEC 17025 in the industry and high production standards.
- Cultivation practices with modern techniques.

#### INVESTING FOR THE IMPROVEMENT OF THE INDUSTRY



The first agricultural company that builds high standard housing for seasonal workers providing safe and healthy conditions for them.

The first agricultural company that has a nursery school within the farms for the children of seasonal agricultural workers, which provides free and continuous education (MİÇO Project).



## IMPROVED OPPORTUNITIES FOR **SEASONAL WORKERS**



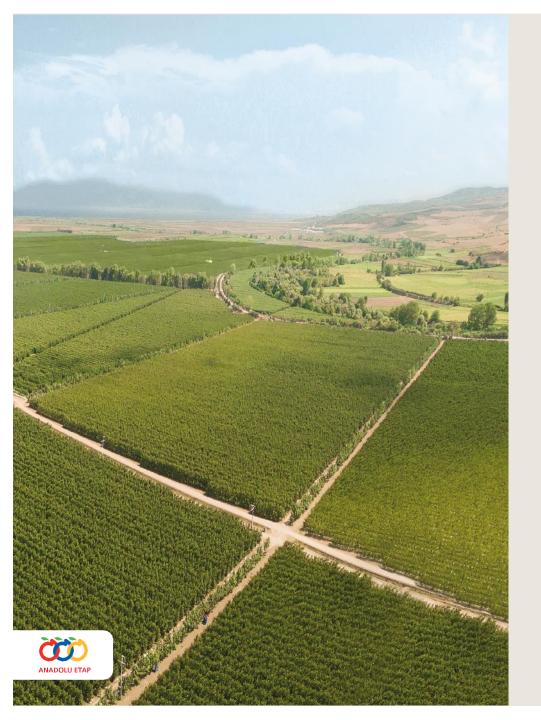
Anadolu Etap established a training center called "AgroAcademy" in 2012 to increase the standards in fruit growing and to provide sustainability.

Anadolu Etap trains women farmers to increase the quality of the female workforce and to support women's participation.

AgroAcademy has educated 750 farmers, 75% of whom were women, on Sustainable Fruit Growing.

#### DEVELOPING THE COMMUNITY: AGROACADEMY





#### HEALTHY FRUITS FOR HEALTHY GENERATIONS INNOVATION FOR A SUSTAINABLE FUTURE



Sustainable Farming



Support Women Workforce



```
Support Children's
Education
```

Click to view our Sustainability Report.

